Ajo Plaza Bike Shop | Outdoor Recreation Retail Space

In the Heart of the Sonoran Desert



Ajo, Arizona at a Glance - A small town with a big backyard, focused on culture, creativity and eco-tourism

- → A Cultural Crossroads of three Sonoran Desert nations, Aio, Arizona has the Tohono O'odham Nation to the east, and Mexico 40 miles south
- → A Sonoran Desert Experience. Desert hiking, wildlife and landscape sight-seeing, camping, gravel biking, and other outdoor sports await. Cabeza Prieta National Wildlife Refuge gateway is immediately west of town, and Organ Pipe Cactus National Monument sits 18 miles south (an international biosphere reserve with a sister biosphere reserve 8 miles south in Mexico).



Property Overview at 15 Plaza Street, Suite #199, Ajo, AZ

- \rightarrow Historic Ajo Plaza, built in 1916 with later additions in the 1950s, features a City Beautiful Spanish Colonial Revival architectural style. Owned and managed by the International Sonoran Desert Alliance (ISDA), the Plaza has 80,000+ square feet of storefront restaurant, retail, office, gallery, studio, and performance spaces that front on a 5-acre green plaza, and on-street parking.
- → Retail / Shop Space: 1,077 square feet of improved retail / shop space that fronts on AZ State Highway 85. Tile flooring, high ceilings, plenty of natural light and high efficiency mini-split multi-zone climate control

Phoenix

Available Utilities: Electric, water, sewer and fiber-optic broadband

Glia Bend

Aio

Lukeville

To Puerto Peñasca, M





Community Demographics

Population 3,716 Projected Population by 2022 4,032 Regional Employment* 2,076 Housing units 2,382 / 1,176 owner-occupied Median Household Income \$35,430 Median Age 52 Households with Children 1,076 of 1,881 total Annual Average Daily Traffic, HW 85 2,800 vehicles Organ Pipe Monument recreational visitors, 2019 263,186 Entrants to U.S., Lukeville, AZ (40 mi south), 2019 1,172,503 people *Zip Codes 85321 & 85431



Total Annual "Recreational Equipment and Supplies" expenditures in the Ajo CCD: \$1.4 million Per a 2017 Visitor Survey more than **60%** of destination respondents came for outdoor recreation and eco-tourism.

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Gravel Cycling is growing fast. Gravel bikes added **\$26.9** million in new business in 2017 while other segments stagnated. "Ajo has some of the best gravel riding you can find in the US." - Justin Balog, Shared Territory filmmaker & bikepacker



Business Incentives

Flexible lease terms and affordable rates Business Revolving Loan Fund available in-house Capital & Tech. Assistance through Kickstart Ajo



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Historic Town Site







Floor Plan







